

WHY MEDICATION THERAPY MANAGEMENT (MTM)?

Healthcare payors, including employers, lose millions of dollars to medication waste each year. Medication waste occurs when your employee or covered member uses a medication without achieving the optimal result. This may occur due to non-adherence, gaps in care, use of one medication to treat the side effects of another or other complications.

OutcomesMTM™ eliminates medication waste and helps patients achieve better health through a nationwide network of more than 90,000 specially-trained local pharmacists. OutcomesMTM alerts pharmacists about medication waste and provides them with the training and tools necessary to address the identified issues. The resulting services are called Medication Therapy Management (MTM).

INCREASED EMPLOYEE PRODUCTIVITY:



- The Integrated Benefits Institute, which represents major U.S. employers and business coalitions, says poor health costs the U.S. economy \$576 billion a year. Of that amount, **\$227 billion** is attributed to 'lost productivity' from employee absenteeism due to illness or 'presenteeism,' which is when employees report to work but illness keeps them from performing at their best."

MTM complements existing wellness benefits by focusing on enhancing the employer's significant investment in medications. An annual Comprehensive Medication Review helps patients gain a more thorough understanding of the medications they take and how to use them appropriately—keeping the employee healthy and present.

LEADERSHIP IN YOUR INDUSTRY AND COMMUNITY



- Become a leader in employee benefits for your industry by providing another layer of great healthcare, and stay ahead of employee demand for quality wellness programs.
- Leverage existing patient-pharmacist and pharmacist-prescriber relationships within your communities to improve employee healthcare outcomes.
- Employees and dependents who may not use the available on-site pharmacy have access to pharmacies in the network at a location convenient to them.

LOWER HEALTHCARE COSTS:



- Across all OutcomesMTM clients, the average Return on Investment (ROI) for total healthcare savings is \$8.43: \$1.
- Evaluating savings in drug product cost alone, OutcomesMTM clients see an average of \$2.13: \$1.

ROI

HEALTHCARE SAVINGS
\$8.43:\$1

DRUG PRODUCT COST SAVINGS
\$2.13:1

Who is OutcomesMTM?

Founded in 1999, OutcomesMTM was the first nationally-recognized Medication Therapy Management (MTM) program administrator. Delivering successful MTM programs via local pharmacists has been the company's singular focus for more than 15 years. OutcomesMTM currently covers more than 5 million lives for a variety of client types, including employer groups.

Speak with OutcomesMTM to see how our program can add value to your benefits package.

OUTCOMESMTM[®]
The Face-to-Face Difference

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